



Invitation for Expression of Interest (EOI)

For

HIRING OF TANKAGES AT PORT LOCATIONS

EOI Document Ref. No. EOI/S&D/2025-26/01

1. Introduction

Mangalore Refinery and Petrochemicals Limited (MRPL) is a “Schedule –A” CPSE and a subsidiary of Oil and Natural Gas Corporation Limited (ONGC). It operates a 15 MMTPA Refinery in Mangalore, Karnataka. MRPL is a coastal refinery with Jetty/SPM facilities and is involved in the business of Refining and Marketing of Petroleum and Petrochemical products. Refinery is also connected to a product pipeline for domestic sales to hinterland.

2. Background

2.1 MRPL, under the brand name HiQ, has presence in transport fuel retail market in the states of Karnataka and Kerala. MRPL is aggressively pursuing direct marketing and retail network expansion in Andhra Pradesh and Maharashtra. MRPL plans to hire adequate storage facilities to move/store product coastally and expanding supply/distribution locations in Andhra Pradesh & Maharashtra.

2.2 In this context, MRPL is looking for/ to identify Tank Farm Operators capable of:

- Undertaking Petroleum products receipts - either by Marine Tankers or Rake (Tank Wagons) or by both modes (Ship & Tank Wagon).
- Providing storage tanks on hire to store the products.
- Delivering Petroleum products to the Tank Trucks assigned by MRPL.

3. Objective

3.1 MRPL invites expressions of interest from Tank Farm Operators interested to offer tankages for storing Petroleum Products (Aviation and Non-Aviation) as per storage requirement stated below at *Table (a)*, including receipts by coastal tankers/other modes, storage, loading/unloading/blending/additivising and other activities related with handling of petroleum.

Table (a)

Port Location	Product-wise Storage Requirement (KL)		
	MS	HSD	ATF
Kakinada/Krishnapatnam (AP)	7000	10,000	-
JNPT / Mumbai (Mah)	-	-	10,000

3.2 The objective of this Expression of Interest (Eoi) is to identify the potential applicants and their capabilities for storing/handling of Petroleum Products.

3.3 Based on the information submitted by interested applicants, MRPL may invite applicants to participate in the tender (competitive bidding) for hiring of storages/services.

4. Scope and Information to be submitted

4.1 Expression of Interest (Eoi) is invited from the parties capable to offer/provide/carry out the following:

- Receipts of Petroleum Products by Marine Tankers or Tank Wagons or both.
- Receipts of Biofuels (Ethanol, Biodiesel, etc.) by Tank Trucks.

- c) Storages for Aviation and Non-Aviation grade Class-A/B Petroleum Products – as per the requirement indicated in Table (a).
- d) Storages for Biofuels – Ethanol, Biodiesel, etc.
- e) Loading of Petroleum Products in MRPL assigned Tank Trucks.
- f) Online blending of Biofuels in proportions as directed by MRPL.
- g) Storage for Additives.
- h) Online or Offline dosing of additives to Petroleum Products in proportions defined by MRPL.

4.2 Applicants shall submit a written confirmation of its interest stating availability of storage tanks of suitable capacity (as per Table (a)). In case of Aviation and Non-Aviation grade Class-A/B Petroleum Products storage/tanks not being available/require conversion, applicants shall indicate the period required by the party to make the storage facility ready in all respects for handling receipts and delivery of MS, HSD, and ATF as applicable to the locations (i.e. Kakinada/Krishnapatnam and JNPT-Mumbai) in the format placed at Annexure 1.

4.3 Bidder shall duly fill the appropriate information sought in the table below and submit the information as EOI response along with supporting documents.

a).General Information		
S No	Description	Detail(s)
1	Name of the Firm.	
2	Registered address of the Firm. (Copy of GSTIN certificate)	
3	Name of the contact person with Designation.	
4	Contact details (Phone/Address/email-id) of the nominated person.	
b).License(s)		
1	Full Copy of the valid Explosive License along with complete facility layout.	
2	Copy of Factory License	
3	Copy of Electricity Board Permit/Authorization.	
4	Copy of Pollution Control Board Permission.	
5	Copy of Laboratory Accreditations.	
c).Storage/Capacity		
S No	Confirmation on ability to undertake and offer.	Detail(s)/Remarks
1	Petroleum Products receipts from Marine Tanker. (Capacity, Flow-rates etc.)	
2	Petroleum Products receipts from Tank Wagon (Rake).(Capacity to decant full rake at single placement, decanting rates etc.)	
3	Receipts of Biofuels (Ethanol/Biodiesel) by Tank Trucks.	

4	Storage tanks as detailed in table (a). (* Please mention minimum notice period required for making the storage tanks ready for handling receipts). Capacity (Individual tanks/ Total).	
5	Storage for Biofuels - Ethanol/Biodiesel (Any minimum notice required for readiness to be mentioned). Capacity (Individual tanks/ Total).	
6	Loading of Tank Trucks assigned by MRPL. Please mention number of loading bays that can be assigned to MRPL.	
7	Online blending of Biofuels.	
8	Receiving/Storing/Dosing additives.	
9	Space for storing samples drawn during routine operations with retentions period (In line with IQCM).	
10	Presence of Laboratory set up at the premises and list of tests that can be performed.	
11	Tank Truck Parking at premises with capacity in terms of number of trucks that can be parked at a time.	
12	Dedicated lines for receipt and delivery of MRPL products. (Party to confirm positive isolation of MRPL's product in case it is otherwise).	
13	Confirm MOC of receipts and delivery lines.	
14	Confirm MOC of storage tanks with type of internal coating.	
15	Type of storages party can offer w.r.t each product (including Biofuels).	
16	Pigging facility for Jetty lines.	
17	Availability of strainers, Microfilter and Water Separator/Coalescer on receipts and delivery lines offered for ATF (Aviation fuel). Provision of Fast Flushing for witnessing ATF tank bottom samples.	
18	Provision of pipeline connectivity to nearby airport/petroleum storage facility/refinery.	

5. Disclaimer

This is to clarify that MRPL's intention behind coming up with this invitation for expressions of interest is to have a reasonable understanding about the interested parties that can be considered as potential bidders/participants that MRPL can decide, in any exclusive way as per its choosing, to engage with at any later date. MRPL, at any of the intermediate stages of this invitation to seek EOI, reserves the exclusive right to suspend or terminate the process without offering any explanations/reasons for doing so. MRPL explicitly denies any financial, legal or other potential liability on account of participation by the interested party in this invitation of EOI. MRPL may subsequently take a final call on hiring the services as per its exclusive discretion either by way of inviting open or limited bids.

6. Enclosures

Annexure 1

EOI Details as follows:

EOI No.	EOI/S&D/2025-26/01
EOI on Website	From 17.02.2025
EOI cost	NIL
Closing date and time for submission of EOI	10.03.2025 @ 1400 Hrs
EOI documents available at	www.mrpl.co.in/eoi

Contact details of authorized personnel to handle any clarifications/queries w.r.t the EOI:

Designation	Contact Nos	Email id
GM (S&D and OMC Sales)	9999034201	rishi_bhardwaj@mrpl.co.in
CM (OMC Sales)	9480194203	jkmehar@mrpl.co.in

All credentials/documents shall be addressed to:

General Manager
Materials Department
Mangalore Refinery and Petrochemicals Ltd.
Kuthethoor P.O, Via Katipalla, Mangalore – 575 030
Karnataka – India

The envelope containing the documents shall be super scribed

“EOI FOR HIRING TANKAGES AT PORT LOCATIONS”

(ON COMPANY LETTER HEAD)

To,

Date;

Chief General Manager
 Marketing Operations,
 Marketing Department
 ONGC-MRPL

Subject: Confirmation of interest in response to EOI number - _____

Dear Sir,

I, Mr. _____, authorized on behalf of M/s _____ to respond to the EOI number _____, hereby confirms that M/s _____ is willing to provide (as on the due date of submission of EOI no. _____) tankages and services, in line with the requirement tabled in Table (a) and scope of EOI no. _____, at its Kakinada/ Krishnapatnam/ Mumbai facility /facilities.

Details of the tankages that can be made available along with minimum notice period for ensuring readiness to handle MRPL's product is submitted here-under.

Port Location	Product	Storage/Tank Details		If tanks readily not available, Size(s) of tank which can be offered/ Period required for offering of tanks
		Tank ID/ Nos	Tank Size/Capacity	
Kakinada/ Krishnapatnam (AP)	MS			
	HSD			
JNPT (Mumbai)	ATF			

For (Company name)
 Name;
 Designation;
 Stamp of the Firm