



मंगलूर रिफाइनरी एण्ड पेट्रोकेमिकल्स लिमिटेड

MANGALORE REFINERY & PETROCHEMICALS LTD.

(ऑयल एण्ड नेचुरल गैस कॉर्पोरेशन लिमिटेड की सहायक कंपनी)

(A Subsidiary of Oil and Natural Gas Corporation Ltd.)

Corrigendum-1

to

MRPL EOI & Tender No. 3000016349 dated 03.02.2020

DISPOSAL OF SPENT CATALYST CONTAINING PLATINUM FROM MRPL REFINERY - MANGALORE

With reference to the above tender, bidders are requested to note the following:

1. Further, the items, conditions, specification and stipulations of the Bidding Document stand modified to the extent indicated in the attached replies to the Pre-Bid queries. The implications of the same, elsewhere in the tender shall be taken care of appropriately by the bidders. All other terms and conditions, stipulations and specifications of tender shall remain unaltered.

Note:

Bidders shall submit copy of these documents along with the EOI, duly signed and stamped, as a token of having read and understood the same.

Bidder's Seal & Signature

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|----------------|-------------------------|-------------------------------|--|--|
| 1 | Instruction to Bidders | Point No. 1.5.1 at page No 7 | Bidders are required to deposit sample amount of Rs. 1.0 Lac along with EOI by way of Demand Draft or NEFT. Kindly furnish details of your bankers in case we wish to make the payment by NEFT. MRPL to confirm/reply. | Payments through NEFT/ RTGS are acceptable. However, Bidders shall ensure that the Sample Amount/ EMD is deposited well in advance of the closing date and time and payment details are shared with MRPL at the time of EOI/ Bid submission, failing which offers shall be rejected. NEFT details are attached. |
| 2 | | Point No. 1.11.1 at page No 8 | Bidders are required to deposit EMD amount of Rs. 5.0 Lac by way of Demand Draft to be couriered in sealed envelope before due date. Kindly confirm if EMD amount of Rs. 5.0 Lacs is also acceptable through NEFT/RTGS. If so, please furnish your bankers in case we wish to make the payment by NEFT. MRPL to confirm/reply. | Clarified as per point 1 above. |
| 3 | | | MRPL to confirm when balance sample amount and EMD payment will be returned. | Balance Sample amount and EMD payments shall be refunded immediately on placement of order on the H-1 Bidder. |
| 4 | | Point No. 1.6 at page No 7 | We already have NDA with UOP & AXENS as per their prescribed format which will be submitted along with EOI. In case MRPL wants to confirm on the same, they can directly get in touch with UOP & AXENS on the subject. MRPL to confirm/reply. | Noted. |
| 5 | Bid evaluation Criteria | Point B (i)- Page No.10 | MRPL has asked for Fixed premium/discount per kg. As per general practice in the industries, we request you to consider fixed premium/discount on % basis and not on per kg of Catalyst. MRPL to confirm/reply. | Please follow Tender conditions. |
| 6 | | Point B (i)- Page No. 10 | Since the analysis will be conducted at our own lab, we are not required to declare the details of the outside lab. MRPL to confirm/reply. | Noted. |
| 7 | | Point No.6 page 32 | Umpire list must be mentioned, since no list of Labs specified in the tender documents. MRPL to reply. | Umpire will be informed once the same is finalised by MRPL. Further, the Umpire Lab shall be one that is duly authorised to carry out testing of catalysts by both Axens & UOP. |

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| 8 | | Point 1.6.2 (iii) page 15 | Ground Rent @1/2%. This clause is NOT ACCEPTED . MRPL to confirm/reply. | Please follow Tender conditions. Clause 1.6.2 (iii) Material Lifting Time shall be read as: ... In case of delay, ground rent @ 1/2% per week subject to a maximum of 5% of sale value (Basic cost) will be charged w.e.f. completion of 30 days of the date of realization of full payment |
| 9 | | Point B (i)- Page No. 10 | Since final Invoicing/pricing of Spent Catalyst has to be done on the weight of Spent Catalyst on as is basis, declaration of LOI and Platinum content in % by weight of net spent catalyst excluding LOI (On Ignited basis) (As per format of Un-priced Bid, Part-G at Page No. 30) has to be modified. Though we can specify LOI in the un-priced bid, we request you to convey your acceptance of the analysis to be submitted on as is basis instead of Ignited basis. Therefore, the formula for Bid evaluation criteria/final pricing need to be modified accordingly. MRPL can also request their deputed Lab to provide the analysis on as is basis as well as on ignited basis (If wish) along with LOI. MRPL to confirm/reply. | Formula provided for BEC is correct for 1kg of spent catalyst. Please follow tender conditions. |
| 10 | Material Lifting time | Point 1.6.2 (i) page 15 | Within 30 days of making payment. Does it mean that payment to be made within 20 days from the date of Sale Order and material to be Lifted within 30 days of making payment, thus bidder has to lift the material within maximum 50 days from the date of Sale order?. MRPL to confirm/reply. | Please note that the period of 20 days for submission of Sale Order amount and 30 days for lifting the material are to be counted separately and cannot be merged. 30 days for lifting the material will start immediately on submission of Sale Order Amount. |
| 11 | General Terms & Conditions | Part-E Point 1.9 page 16 | While, MRPL arranges for the Forklift etc., the labour for removal of material will also be arranged by MRPL and not bidder. MRPL to accept. | Noted. |
| 12 | | Point No. 1.10 page 16 | Damages to machinery nearby.. Should be deleted. | Tender conditions shall prevail. Bidders shall be held responsible for any damages by equipment/ labour etc. (such as trucks, drivers, supervisors, contract labour if any) if hired by bidder. |

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| 13 | Procedure for weighment and sampling for analysis | Point no 4, page 34 | Samples will be taken from bottom middle and top for each drum while refilling the Drums. Thus, three samples will be collected form each drum while re-filling. MRPL to accept | One jug per drum will be collected for sampling from bottom, middle and top from falling stream of each drum into the next drum. |
| 14 | Technical Details of Spent Catalyst | Sr no 1. Page 29 | Catalyst type mentioned is MIX. Kindly clarify if it is mixed or stored separately - MRPL to confirm. | Different Catalyst types are stored separately but the same are not identifiable in separate lots. |
| 15 | Procedure for Catalyst Assay | Point no. 1, page No. 32 Table -1 | Platinum Metal , Assay +/- 1%. It should be +/-1% Relative. MRPL to confirm. | Please refer Part I (procedure for determining the Platinum metal after excluding the LOI) |
| 16 | Used Catalyst Management | Point 1.7.1.2 page 15 | <p>1. You have mentioned MBCP for Maharashtra Pollution control board which is not applicable for RHPL since we Ravindra Heraeus is situated at Udaipur, Rajasthan hence regulated under Jurisdiction of Rajasthan Pollution control Board and not MPCB. All the necessary permission/documentation from RSPCB will be done/completed by RHPL.</p> <p>2. In case of any permission/documentation needs to be taken/completed as per SPCB of Mangalore, the same must be fulfilled by MRPL. Please also note that MRPL to confirm/reply.</p> | <p>1. Noted. Bidder needs to comply with relevant and applicable laws within whose jurisdiction the Bidder falls.</p> <p>2. All applicable statutory clearances, even from SPCB - Mangalore, need to be arranged by the bidder. MRPL will provide letters of introduction, if required, to the successful. However, MRPL will not take any separate clearances.</p> <p>3. Sale is on As-is - Where-is basis.</p> <p>4. Material shall be transported through transporters authorised to transport Hazardous waste.</p> <p>5. Bidders shall familiarize themselves with all applicable statutory norms required for handling hazardous waste. For more info, please visit: http://kspcb.gov.in</p> |
| 17 | | Point No. 1.13 page 16 | Partial lifting. Although payment will be made in FULL, but lifting will depend upon availability of the vehicles. (MRPL to re-word) | Noted. However, all material shall be lifted within the time period mentioned in the tender. Bidder shall inform MRPL, atleast 2 days in advance about placement of trucks for lifting, so that necessary loading equipment can be made available at site for loading the material. |

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| 18 | | Point No.5 page 32 | In case Bidder has to submit the retained sample to third party lab for umpire assay, packing of the samples need to be revised (1 kg packing specified . Generally, 100 grams sample will be required to send third party lab for Umpire assay. MRPL to confirm/reply). | 100 gms. samples will be sent by MRPL to the Umpire Labs. |
| 19 | | Point no 9 & 10 . Page 34 | Maximum two samples of one kg should be taken from each lot sampled. However in case of sending samples to third party for Umpire assay directly by Bidder, quantity of samples to be drawn accordingly. As per our past experience, minimum quantity required for analysis is 100 grams for Umpire assay. – MRPL to accept | 100 gms. samples will be sent by MRPL to the Umpire Labs. |
| 20 | | Part-A / C | Can EMD payment made by RTGS? | Confirmed as above |
| 21 | | Clause 1.16.2 / Part-K | On inspection of the total spent catalyst, if lots have to be made depending on colour, condition of catalyst, etc., we will require 2 kgs samples (500 gms x 4) from each lot made. Please confirm. | Please follow Tender conditions. |
| 22 | Part-D | Clause 1.3 | Platinum analysis- Platinum content in % by weight of net spent catalyst excluding LOI as per bidders analysis. Does this mean, Platinum % on Ignited basis? | Platinum content on calcined sample. |
| 23 | | Clause 1.6.1 | Payment terms & Material Lifting time. Can payment be made by RTGS? | Confirmed as above |
| 24 | Bid Evaluation Criteria | Part-C/D | Fixed Premium / Discount amount in kg of spent catalyst with a validity of 120 days is not possible. We will be open to Platinum price risk for 120 days which cannot be accounted by a fixed Premium / Discount. Hence, this Premium / Discount should be in % and not a constant. This will be fair for both sides viz. H-1 vendor and MRPL. | Please follow Tender conditions. |
| 25 | | Clause 1.18.5 | On being awarded your Order, for collection of Spent catalyst, we will be deputing our authorized representatives to your plant with our Company's Authority letter for the same, certifying their Specimen Signatures for your perusal. Hence, there is no question of MRPL offering delivery to wrong persons. | Please follow Tender conditions. |

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| 26 | Part-E | Clause 1.5 | MRPL reserves the right to withdraw wholly or partially any or all items set for sale... Since samples have been drawn from the entire lot which are representative, we do not agree to any partial withdrawal of any lot. | Noted |
| 27 | Part K - Procedure for weighment and sampling for analysis | Point 4 | One jug of spent catalyst shall be removed from each filled drum for sampling. One jug each from bottom, middle and top has to be drawn from falling stream of each drum into the next drum. | One jug per drum will be collected for sampling from bottom, middle and top from falling stream of each drum. |
| 28 | | B ii - Overall H-1 Bid submission price | Bidder's Platinum content in % by weight of spent catalyst excluding LOI as per bidder's analysis - M values will be considered for comparison with the Assay analysis carried out by MRPL and procedure in Part-I & J will be followed for arriving at the final Platinum content in Percentage by weight of spent catalyst excluding LOI as per bidder's analysis. Does this mean that the Platinum values obtained by Vendors and MRPL that will be used for comparison, will be Platinum on ignited basis? If yes, this is not done. The final values for comparison will be "Platinum on as is basis" computed using the LOI and Platinum on ignited basis. Please clarify. | 1. Yes, vendor to provide the Platinum content and LOI. 2. Final values for comparison will be Platinum content on calcined sample |

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| 29 | Part- I | Point 5 | <p>States that if the difference between the re-assay results does not lie within the acceptable limit, Bidder will submit another sample retained with them for an Umpire to a reference laboratory acceptable to both parties...</p> <p>Whereas Note states the Umpire for conducting re-assay of samples shall be decided independently by MRPL through a separate tendering procedure.</p> <p>Please note, the Umpire Lab has to be mutually agreed by both parties viz. H-1 & MRPL from the pre-defined Umpire Labs of International repute which you may define during the Pre-bid meeting.</p> | <p>Umpire will be informed once the same is finalised by MRPL. Further, the Umpire Lab shall be one that is duly authorised to carry out testing of samples by both Axens & UOP.</p> |
| 30 | | | <p>Also please clarify who would be sending the sample for Umpire assay i.e. H-1 vendor or MRPL?</p> <p>In our opinion, only 300 gms sample for Umpire assay is sufficient instead of 1 kg stated in your Part - K. You may draw 2 samples of 300 gms each, in event one is lost in transit.</p> | <p>MRPL will be sending the sample to the Umpire. Cost of Assay by the Umpire shall be borne by the party as per tender conditions.</p> <p><u>Clause 5 - Part - I to be read as:</u></p> <p>If Bidder and MRPL decide not to reassay their samples or if the difference between the re-assay results does not lie within the percentage specified in the table 1 above, MRPL will submit another sample retained by it for an umpire to a reference laboratory selected by MRPL. Umpire lab shall be any one of the Labs as clarified above subject to the provisions as per Part-I.</p> |
| 31 | Accuracy of weighing scale | Clause 1 of Notes | Please confirm accuracy of weighing scale for the purpose of weighment. | Please follow tender conditions. |
| 32 | Weighment before shipment | | Please confirm whether drums can be weighed once again after placement of Sale order but before loading/ shipment. | Weighment completed during sampling shall be considered final for the purpose of sale. However, in case of doubt/ obvious physical damage to drums/ seals etc., successful bidder shall have the option of randomly weighing any drum/s and the weight of the same shall be tallied against the records kept at the time of Sampling. |